

ORDINANCE 2018-03-08-0175

AUTHORIZING CONTRACTS WITH AMERICAN MATERIAL HANDLING, INC., CENTERLINE, NUECES POWER EQUIPMENT, ROMCO EQUIPMENT CO. AND VERMEER EQUIPMENT OF TEXAS TO PROVIDE CITY DEPARTMENTS WITH MEDIUM AND HEAVY EQUIPMENT UNITS FOR A TOTAL COST OF \$440,624.62, FUNDED FROM THE EQUIPMENT RENEWAL & REPLACEMENT FUND AND THE AIRPORT OPERATING & MAINTENANCE FUND.

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WHEREAS, bids were submitted to provide the City of San Antonio with medium and heavy equipment units for use by various City departments; and

WHEREAS, the bids submitted by M-B Co Inc. (Item 3), ROMCO Equipment Co. (Item 4), Associated Supply Company, Inc. (Item 6), and Lowes Home Center (Item 6) failed to meet the City's specifications and/or requirements for medium and heavy equipment; and

WHEREAS, the lowest responsive bids were submitted by Vermeer Equipment of Texas (Item 2) for a cost of \$38,000.00, Centerline (Item 3) for a total cost of \$199,388.62, Nueces Power Equipment (Item 4) for a cost of \$134,474.00, ROMCO Equipment Co. (Item 5) for a cost of \$30,865.00, and American Material Handling, Inc. (Item 6) for a cost of \$37,897.00; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids submitted by Vermeer Equipment of Texas (Item 2), Centerline (Item 3), Nueces Power Equipment (Item 4), ROMCO Equipment Co. (Item 5), and American Material Handling, Inc. (Item 6) for a total cost of \$440,624.62 to provide the City with medium and heavy equipment is hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the bids submitted by M-B Co Inc. (Item 3), ROMCO Equipment Co. (Item 4), Associated Supply Company, Inc. (Item 6), and Lowes Home Center (Item 6) for medium and heavy equipment failed to meet the City's specifications and/or requirements.

SECTION 3. Funding for this ordinance in the amount up to \$440,624.62 is available as part of the Fiscal Year 2018 Budget. See the table below:

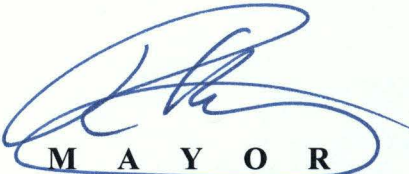
Amount	General Ledger	Cost Center	Fund
\$402,727.62	5701085	3503200001	72001000
\$37,897.00	5701060	3305030006	51001000
Total amt. \$440,624.62			

SECTION 4. Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein.

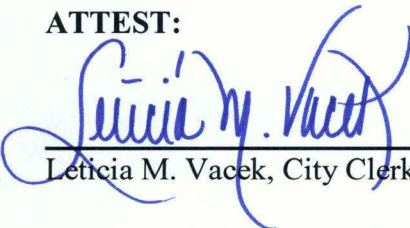
SECTION 5. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

SECTION 6. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

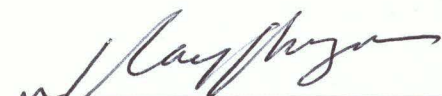
PASSED and APPROVED this 8th day of March, 2018.


M A Y O R
Ron Nirenberg

ATTEST:


Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:


Andrew Segovia, City Attorney

Agenda Item:	5 (in consent vote: 4, 5, 6, 7, 8, 9, 10, 14, 16, 17, 19, 20, 21, 22)						
Date:	03/08/2018						
Time:	09:29:13 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance authorizing contracts with American Material Handling, Inc., Centerline, Nueces Power Equipment, ROMCO Equipment Co. and Vermeer Equipment of Texas to provide City departments with medium and heavy equipment units for a total cost of \$440,624.62, funded from the Equipment Renewal & Replacement Fund and Airport Operating & Maintenance Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x			x	
William Cruz Shaw	District 2		x				x
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10	x					

LC
03/08/18
Item No. 5

Exhibit I

Opened: December 15, 2017			Non-Local		Local		Non-Local		Non-Local		Non-Local	
For: Purchase of Medium & Heavy Equipment			Vermeer Equipment of Texas		Centerline		Nueces Power Equipment		ROMCO Equipment Co.		American Material Handling, Inc.	
6100009582 LD			16593 IH 35 N.		1731 S. San Marcos, #932		4697 FM 1516 N		1042 S.E. Loop 410		3651 Mars Hill Road	
Item	Description	QTY	Selma, TX 78154 210-337-7700		San Antonio, TX 78207 210-224-4600		Converse, TX 78109 210-310-0066		San Antonio, TX 78220 210-648-1282		Watkinsville, GA 30677 770-381-8436	
1	Deleted											
2	Minimum 74 HP Grounds Wood Chipper:	1										
	Price Each:		\$38,000.00		No Bid		No Bid		No Bid		No Bid	
	Total:		\$38,000.00									
	Year, Make & Model Offered:		2018, Vermeer BC1000XL									
	Specific Make & Model of Engine Offered (Include SAE net HP):		Deutz TD 2.9L T4F									
	Warranty:		1 Year/1,000 Hr. , (3Yr./3,000 Hr. on Drum)									
	Warranty Service Provider Facility Name:		Vermeer Equipment of Texas									
	Warranty Service Provider Facility Address:		16593 IH 35 N., Selma, TX 78154									
	Delivery:		30 Days									
	Production Cut-off Date:		N/A									
	Last day order can be placed without missing cut-off date:		N/A									
	Can bidder provide bid items after cut-off date:		No									

City of San Antonio Bid Tabulation

Opened: December 15, 2017			Non-Local		Local	Non-Local	Non-Local	Non-Local
For: Purchase of Medium & Heavy Equipment			Vermeer Equipment of Texas	Centerline	Nueces Power Equipment	ROMCO Equipment Co.	American Material Handling, Inc.	
6100009582 LD			16593 IH 35 N.	1731 S. San Marcos, #932	4697 FM 1516 N	1042 S.E. Loop 410	3651 Mars Hill Road	
Item	Description	QTY	Selma, TX 78154 210-337-7700	San Antonio, TX 78207 210-224-4600	Converse, TX 78109 210-310-0066	San Antonio, TX 78220 210-648-1282	Watkinsville, GA 30677 770-381-8436	
3	Trailer Mounted Thermoplastic Applicator: Price Each: Total: Year, Make & Model of Trailer Offered: Year, Make & Model of Thermoplastic Applicator/Pre-Melter Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date:	2	No Bid	\$99,694.31 \$199,388.62 New to date Ranch King PT1675-14EE New to date Trantex 1500 DH (Dual with Trantex 360M Applicator Kohler CH 395 TF 1 Year Centerline Supply 1731 S. San Marcos, #932, San Antonio, TX 78207 120 Days 12/31/2018 09/30/2018 No	No Bid	No Bid	No Bid	

City of San Antonio Bid Tabulation

Opened: December 15, 2017			Non-Local		Local	Non-Local	Non-Local	Non-Local
For: Purchase of Medium & Heavy Equipment			Vermeer Equipment of Texas	Centerline		Nueces Power Equipment	ROMCO Equipment Co.	American Material Handling, Inc.
6100009582 LD			16593 IH 35 N.	1731 S. San Marcos, #932		4697 FM 1516 N	1042 S.E. Loop 410	3651 Mars Hill Road
Item	Description	QTY	Selma, TX 78154 210-337-7700	San Antonio, TX 78207 210-224-4600		Converse, TX 78109 210-310-0066	San Antonio, TX 78220 210-648-1282	Watkinsville, GA 30677 770-381-8436
4	Articulated Wheeled Loader / 2.5 Cubic Yard Bucket: Price Each: Total: Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date:	1	No Bid	No Bid		\$134,474.00 \$134,474.00 2018 Hyundai HL940-TM Cummins QSB 6.7L, 156 NET HP 3 Yr./3,000 Hour Full Machine Nueces Power Equipment 4697 FM 1516 North, Converse, TX 78109 30-150 Days February 28, 2018 Feb 28, 2018 No	NAS \$107,320.00 \$107,320.00 2018 SDLG L938L Deutz SDLG 5D60, 171 HP 1 Year/2,000 Hours Romco Equipment Co. 1042 S.E. Loop 410, San Antonio, TX 78220 120 days 5-4-2018 5-4-2018 Yes 6/29/2018	No Bid

City of San Antonio Bid Tabulation

Opened: December 15, 2017			Non-Local		Local	Non-Local	Non-Local	Non-Local
For: Purchase of Medium & Heavy Equipment			Vermeer Equipment of Texas	Centerline	Nueces Power Equipment	ROMCO Equipment Co.	American Material Handling, Inc.	
6100009582 LD			16593 IH 35 N.	1731 S. San Marcos, #932	4697 FM 1516 N	1042 S.E. Loop 410	3651 Mars Hill Road	
Item	Description	QTY	Selma, TX 78154 210-337-7700	San Antonio, TX 78207 210-224-4600	Converse, TX 78109 210-310-0066	San Antonio, TX 78220 210-648-1282	Watkinsville, GA 30677 770-381-8436	
5	Tail Swing Enclosed Cab Compact Excavator: Price Each: Total: Year, Make & Model Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date:	1	No Bid	No Bid	No Bid	\$30,865.00 \$30,865.00 2018 Volvo EC20D, 16.1 HP. Volvo DO.9A, 16.1 HP. 1 Year/2,000 Hours Romco Equipment Co. 1042 S.E. Loop 410, San Antonio, TX 78220 150 days 6-15-2018 6-15-2018 Yes 6-30-2018	No Bid	

City of San Antonio Bid Tabulation

Opened: December 15, 2017			Non-Local		Local	Non-Local	Non-Local	Non-Local
For: Purchase of Medium & Heavy Equipment			Vermeer Equipment of Texas	Centerline	Nueces Power Equipment	ROMCO Equipment Co.	American Material Handling, Inc.	
6100009582 LD			16593 IH 35 N.	1731 S. San Marcos, #932	4697 FM 1516 N	1042 S.E. Loop 410	3651 Mars Hill Road	
Item	Description	QTY	Selma, TX 78154 210-337-7700	San Antonio, TX 78207 210-224-4600	Converse, TX 78109 210-310-0066	San Antonio, TX 78220 210-648-1282	Watkinsville, GA 30677 770-381-8436	
6	8,000 lbs. LPG Forklift: Price Each: Total: Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date: Payment Terms Total:	1	No Bid	No Bid	No Bid	No Bid	\$37,897.00 \$37,897.00 2018 Doosan G35S Doosan 91 HP Entire Truck, 12 Months or 2,000 Hours, Whichever comes first Equipment Depot San Antonio, TX 100 Days December 2018 September 2018 Yes, would need to review to ensure pricing Net 30	
	Total:		\$38,000.00	\$199,388.62	\$134,474.00	\$138,185.00	\$37,897.00	
	Total Award:		\$38,000.00	\$199,388.62	\$134,474.00	\$30,865.00	\$37,897.00	

Utility Truck Equipment Company, LLD Bid item 1 only that was deleted and will be rebid at a later date.

City of San Antonio Bid Tabulation

Opened: December 15, 2017			Non-Local		Local		Local		Local		Non-Local	
For: Purchase of Medium & Heavy Equipment			Associated Supply Company, Inc. dba, ASCO Equipment		Briggs Equipment		Holt Cat		Lowes Home Center		M-B Co Inc. dba M-B Companies, Inc.	
6100009582 LD			2102 E. Slayton Rd.		711 N.W.W. White Road.		5665 S. E. Loop 410		203 S. W. Loop 410		1615 Wisconsin Ave., PO Box 200	
Item	Description	QTY	Lubbock, TX 79404-6800		San Antonio, TX 78219		San Antonio, TX 78222		San Antonio, TX 78245		New Holstein, WI 53061	
1	Deleted											
2	Minimum 74 HP Grounds Wood Chipper:	1										
	Price Each:		No Bid		No Bid		No Bid		No Bid		No Bid	
	Total:											
	Year, Make & Model Offered:											
	Specific Make & Model of Engine Offered (Include SAE net HP):											
	Warranty:											
	Warranty Service Provider Facility Name:											
	Warranty Service Provider Facility Address:											
	Delivery:											
	Production Cut-off Date:											
	Last day order can be placed without missing cut-off date:											
	Can bidder provide bid items after cut-off date:											

City of San Antonio Bid Tabulation

Opened: December 15, 2017			Non-Local		Local		Local		Non-Local	
For: Purchase of Medium & Heavy Equipment			Associated Supply Company, Inc. dba, ASCO Equipment		Briggs Equipment		Holt Cat		Lowe's Home Center	
6100009582			2102 E. Slayton Rd.		711 N.W.W. White Road.		5665 S. E. Loop 410		203 S. W. Loop 410	
LD			Lubbock, TX 79404-6800		San Antonio, TX 78219		San Antonio, TX 78222		San Antonio, TX 78245	
									M-B Co Inc. dba M-B Companies, Inc.	
									1615 Wisconsin Ave., PO Box 200 New Holstein, WI 53061	
Item	Description	QTY								
3	Trailer Mounted Thermoplastic Applicator: Price Each: Total: Year, Make & Model of Trailer Offered: Year, Make & Model of Thermoplastic Applicator/Pre-Melter Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date:	2	No Bid		No Bid		No Bid		NAS \$122,862.08 \$245,724.16 2018 Trantex Model TP1500 Thermoplastic Melter 2018 Trantex Model TP1500 Thermoplastic Melter N/A 90 Days Centerline Supply 1731 S. San Marcos, Bldg. 932, San Antonio, TX 78207 120 Days N/A N/A Yes	
									\$95,150.47 \$190,300.94 2018 Bri-Mar 2018 M-B Companies, Inc., Apollo II Unit & Dies - 2018 M-B Companies, Inc. Thermoplastic Kettles 2-1500 AJLP Honda GX 13 HP 12 Months M-B Companies, Inc. 95 Blessing Drive, Muncy, PA 17756 120-150 Days March 31, 2018 March 31, 2018 No	

City of San Antonio Bid Tabulation

Opened: December 15, 2017							
For: Purchase of Medium & Heavy Equipment			Non-Local	Local	Local	Local	Non-Local
6100009582 LD			Associated Supply Company, Inc. dba, ASCO Equipment 2102 E. Slayton Rd. Lubbock, TX 79404-6800	Briggs Equipment 711 N.W.W. White Road. San Antonio, TX 78219	Holt Cat 5665 S. E. Loop 410 San Antonio, TX 78222	Lowes Home Center 203 S. W. Loop 410 San Antonio, TX 78245	M-B Co Inc. dba M-B Companies, Inc. 1615 Wisconsin Ave., PO Box 200 New Holstein, WI 53061
Item	Description	QTY					
4	Articulated Wheeled Loader / 2.5 Cubic Yard Bucket: Price Each: Total: Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date:	1	\$151,700.00 \$151,700.00 2018 Case 621G FTP F4HFE 613W 172 HP 3 yr./3,000 Hr., whichever occurs first Associated Supply Co Inc. 4146 IH 10 East, San Antonio, Texas 78219 150 Days 1-30-18 1-30-18 No	No Bid	\$160,320.00 \$160,320.00 19.22% \$25,846.00 2018Caterpillar 926M Cat C7.1 ACERT T4F, 148 net SAE hp 12 months/unlimited hours HoltCat 5665 S.E. Loop 410, San Antonio, TX 78222 155 Days Not known at this time Not known at this time Unknown	No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: December 15, 2017							
For: Purchase of Medium & Heavy Equipment			Non-Local	Local	Local	Local	Non-Local
6100009582 LD			Associated Supply Company, Inc. dba, ASCO Equipment 2102 E. Slayton Rd. Lubbock, TX 79404-6800	Briggs Equipment 711 N.W.W. White Road. San Antonio, TX 78219	Holt Cat 5665 S. E. Loop 410 San Antonio, TX 78222	Lowes Home Center 203 S. W. Loop 410 San Antonio, TX 78245	M-B Co Inc. dba M-B Companies, Inc. 1615 Wisconsin Ave., PO Box 200 New Holstein, WI 53061
Item	Description	QTY					
5	Tail Swing Enclosed Cab Compact Excavator: Price Each: Total: Year, Make & Model Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date:	1	\$32,467.00 \$32,467.00 2018 Case CXZ6C Kubota D1305, 24.8 HP 12 months/1,000 hrs. - 24 months/2000 hr. engine Associated Supply Co Inc. 4146 IH 10 East, San Antonio, Texas 78219 150 Days 1-30-18 1-30-18 No	No Bid	No Bid	No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: December 15, 2017							
For: Purchase of Medium & Heavy Equipment							
6100009582 LD			Non-Local	Local	Local	Local	Non-Local
			Associated Supply Company, Inc. dba, ASCO Equipment 2102 E. Slayton Rd. Lubbock, TX 79404-6800	Briggs Equipment 711 N.W.W. White Road. San Antonio, TX 78219	Holt Cat 5665 S. E. Loop 410 San Antonio, TX 78222	Lowes Home Center 203 S. W. Loop 410 San Antonio, TX 78245	M-B Co Inc. dba M-B Companies, Inc. 1615 Wisconsin Ave., PO Box 200 New Holstein, WI 53061
Item	Description	QTY					
6	8,000 lbs. LPG Forklift: Price Each: Total: Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model Offered: Specific Make & Model of Engine Offered (Include SAE net HP): Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery: Production Cut-off Date: Last day order can be placed without missing cut-off date: Can bidder provide bid items after cut-off date: Payment Terms Total:	1	NAS \$26,650.00 \$26,650.00 2018 Doosan G33P-5MLP Mitsubishi G424 PE, 2.4L, 65.6 hp. 12 month/2,000 hrs. - Drivetrain 24 month/4,000 hrs. - oil cooled disc Brakes 60 month/4,000 hrs. whichever comes first Associated Supply Co Inc. 4146 IH 10 East, San Antonio, Texas 78219 150 Days 1-30-18 1-30-18 No Net 30 \$210,817.00	 \$40,897.00 \$40,897.00 7.92% \$3,000.00 2018 Yale, GLC080VX Kubota 3.8L LPG, 74 hp @ 1800 RPM 12 months/2,000 hrs. Manufacturer's Warranty. 36 months/6,000 Hrs. Powertrain Warranty Briggs Equipment 711 N.W.W. White Rd., San Antonio, TX 78219 120 Days 2/28/2018 2/27/2018 No Net 30 \$40,897.00	No Bid	NAS \$29,621.81 \$29,621.81 2017 Hyundai Model HMC Beta 37KW/2450 RPM 3 yr./4,000 hr. Full Warranty Lonestar Forklift 5300 S. E. Loop 410, San Antonio, TX 78222 14 Days N/A N/A Yes Net 30 \$275,345.97	No Bid Net 30 \$190,300.94
Total Award:							