

AN ORDINANCE **2012-11-15-0892**

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$165,000.00: (A) SAT RADIO COMMUNICATIONS, LTD DBA INDUSTRIAL COMMUNICATIONS FOR REPAIRS AND PURCHASE OF FIRECOM SYSTEMS AND HEADSETS AND (B) SIEMENS INDUSTRY, INC. FOR FULL MAINTENANCE AND REPAIR OF COMPUTER ROOM AIR CONDITIONING UNITS AT THE INFORMATION TECHNOLOGY SYSTEMS DEPARTMENT AND EMERGENCY OPERATIONS CENTER.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with (A) SAT Radio Communications, LTD d/b/a Industrial Communications for repairs and purchase of Firecom systems and headsets and (B) Siemens Industry, Inc. for full maintenance and repair of computer room air conditioning units at the Information Technology Systems Department and Emergency Operations Center; and

WHEREAS, this ordinance approves 1 low bid contract and 1 contract procured on the basis of cooperative purchasing; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of the following companies to furnish the City with: (A) SAT Radio Communications, LTD d/b/a Industrial Communications for repairs and purchase of Firecom systems and headsets and (B) Siemens Industry, Inc. for full maintenance and repair of computer room air conditioning units at the Information Technology Systems Department and Emergency Operations Center on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2013 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

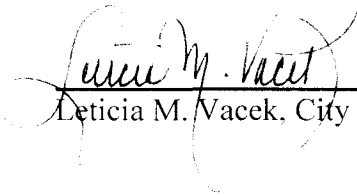
PASSED and APPROVED this 15th day of November, 2012.



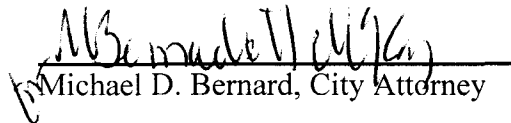
M A Y O R
Julián Castro

ATTEST:

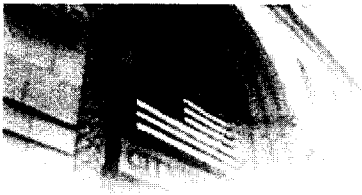
APPROVED AS TO FORM:



Leticia M. Vacek, City Clerk

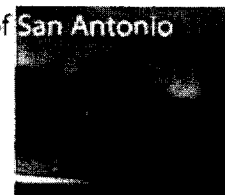


Michael D. Bernard, City Attorney



Request for
COUNCIL
 ACTION

City of San Antonio



Agenda Voting Results - 10

| Name: | 6, 7, 8, 9, 10, 13A, 13B, 14A, 14B, 14C, 17, 19, 20, 21, 22, 23, 24, 25 | | | | | | |
|---------------------|--|-------------|-----|-----|---------|--------|--------|
| Date: | 11/15/2012 | | | | | | |
| Time: | 09:56:02 AM | | | | | | |
| Vote Type: | Motion to Approve | | | | | | |
| Description: | An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$165,000.00: (A) SAT Radio Communications, LTD dba Industrial Communications for repairs and purchase of Firecom Systems and headsets and (B) Siemens Industry, Inc. for full maintenance and repair of computer room air conditioning units at the Information Technology Systems Department and Emergency Operations Center. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance] | | | | | | |
| Result: | Passed | | | | | | |
| Voter | Group | Not Present | Yea | Nay | Abstain | Motion | Second |
| Julián Castro | Mayor | | x | | | | |
| Diego Bernal | District 1 | | x | | | x | |
| Ivy R. Taylor | District 2 | x | | | | | |
| Leticia Ozuna | District 3 | | x | | | | |
| Rey Saldaña | District 4 | | x | | | | |
| David Medina Jr. | District 5 | | x | | | | x |
| Ray Lopez | District 6 | | x | | | | |
| Cris Medina | District 7 | x | | | | | |
| W. Reed Williams | District 8 | | x | | | | |
| Elisa Chan | District 9 | | x | | | | |
| Carlton Soules | District 10 | | x | | | | |

**ANNUAL CONTRACT
TABLE OF CONTENTS**

November 15, 2012

RFCA # 9814

COMMODITY

VENDOR

Contract procured on the basis of low bid:

- A. Repairs and Purchase of Firecom Systems and Headsets

SAT Radio Communications, LTD dba Industrial Communications

6100001859 LM

Entire Bid

Upon award through December 31, 2013
with two, one year options to extend

Estimated Amount: \$72,000.00
annually

Contract procured on the basis of cooperative purchasing:

- B. Full Maintenance and Repair of CRAC Units at ITSD and EOC

Siemens Industry, Inc.

6100001874 WF

Entire Bid

Upon award through September 30, 2013
with two, one year options to extend

Estimated Amount: \$93,000.00
annually



City of San Antonio Contract Summary Sheet

Date: 11/15/2012
Agenda Item: 9814

| | |
|--|--|
| Name/Title (Caption as shown on agenda): Repairs and Purchase of Firecom Systems and Headsets 6100001859 LM | |
| Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department (SAFD) with repairs and purchase of Firecom systems and headsets through the Fire Department's FY 2013 Adopted General Fund Operating Budget. Firecom systems and headsets are used by fire personnel to communicate inside the vehicle while en route to emergency situations. For those vehicles equipped with wireless capability, fire personnel can communicate with each other outside of the vehicle for a limited range of up to 100 yards. Authorization of this contract allows the SAFD to contract with a vendor who has sufficient trained staff and facilities to accommodate the repair of Firecom systems and headsets. The SAFD has maintained Firecom systems and headsets in their inventory since 2002 for use by 280 trained SAFD personnel. This contract will allow the SAFD to purchase new headsets in order to create a loaner pool for use while repairs are processed on existing headsets. New Firecom systems and headsets feature a two-year warranty; repairs are warranted for ninety days. The SAFD will control costs because estimates by an authorized Firecom Communication Safety Specialist are required before the Fire Department decides to repair or replace the equipment. | |
| Total \$: | \$72,000.00 annually |
| Contract Period: | Upon award through December 31, 2013 with two, one year options to extend |
| Method of Procurement: | Competitive (1 bid received) |
| Price Trend: | New contract – no price history available |
| Contract Info: | Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___ |
| Recommended Contractor(s): | SAT Radio Communications, LTD dba Industrial Communications, 1019 E. Euclid Ave, San Antonio, TX, 78212 |
| Previous Contractor(s): | N/A |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |

| | |
|---------------------------------|---|
| Procurement Alternative: | Should this contract not be approved, the SAFD would be required to conduct informal procurements for each replacement and or repair of a Firecom headset. Higher costs could be realized as well as potential delays in replacing or completing the repairs for the headsets which could impact equipment availability to communicate in emergency situations. |
| Using Department(s): | Fire |

City of San Antonio Bid Tabulation

| Opened: September 7, 2012 | | | |
|---|--|----------|--|
| For: Repairs and Purchase of Firecom Systems and Headsets | | | |
| 6100001859 | | LM | SAT Radio Communications, LTD dba Industrial Communications 1019 E. Euclid Ave San Antonio, TX 78212 210-226-3682 |
| Item | Description | Quantity | |
| 1A | REPAIR FIXED HOURLY RATE To include repair service of firecom system and headset Labor rate for repair and service | 1 | \$55.00 Per Hour |
| 1B | FIRECOM SYSTEM PARTS Percent of discount offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc) Price Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.) | | 10% FIRECOM DEALER REVISION JAN 4, 2012 JAN 04, 2012 List |
| 1C | FIRECOM HEADSET PARTS Percent of discount offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc) Price Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.) | | 10% FIRECOM DEALER REVISION JAN 4, 2012 JAN 04, 2012 List |
| 2A | PURCHASE OF FIRECOM SYSTEM Percent of discount offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc) Price Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.) | | 10% FIRECOM DEALER REVISION JAN 4, 2012 JAN 04, 2012 List |
| 2B | PURCHASE OF FIRECOM HEADSET Percent of discount offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc) Price Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.) Payment Terms | | 10% FIRECOM DEALER REVISION JAN 4, 2012 JAN 04, 2012 List Net 30 |
| | Estimated Annual Total | | \$72,000.00 |
| | Estimated Annual Award | | \$72,000.00 |



City of San Antonio

Contract Summary Sheet

Date: 11/15/2012
Agenda Item: 9814

| | |
|--|--|
| Name/Title (Caption as shown on agenda): Full Maintenance and Repair of CRAC Units at ITSD and EOC 6100001874 WF | |
| Brief Description of Item(s) and Use: This contract will provide Information Technology Services Department (ITSD) and Emergency Operations Center (EOC) with a licensed contractor to perform full maintenance and repair services of the computer room air coolers and refrigeration units currently installed at both locations. These services are required to ensure systems are maintained at peak efficiency while increasing longevity, minimizing disruption of service, and controlling the atmospheric and environmental conditions that are mandatory for all IT equipment to operate effectively in a computer room. This contract allows for the contractor to provide parts and equipment associated with any mechanical failures at no additional cost. The City's data centers (computer rooms) house servers, routers, switches, telephone equipment, radio equipment and the mainframe. The data centers have multiple layers of redundancy to insure such enterprise applications as SAP systems, Computer Aided Dispatch (CAD) systems, court managements systems, radio and telephone communication systems and legacy systems remain online 24/7/365. The Brooks (EOC) data center is monitored electronically by the IT Service Desk at ITSD on Frio. The Frio data center is monitored by IT staff. City servers are equipped with alerting functionality to notify IT staff of changes in server temperature. When an alert is triggered or a unit fails to function, the support contractor historically has responded within two hours. The preventative maintenance and repair schedule is covered in the Statement of Work and defined by the City. This purchase is made utilizing TXMAS contract number TXMAS-8-84030 and will be made in accordance with the state cooperative program passed on Resolution 91-39-53 dated 9/12/1991. | |
| Total \$: | \$93,000.00 annually |
| Contract Period: | Upon Award through September 30, 2013 with two, one year options to extend |
| Method of Procurement: | Cooperative (TXMAS-8-84030) |
| Price Trend: | 2.67% increase |
| Contract Info: | Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/> |
| Recommended Contractor(s): | Siemens Industry, Inc., 12001 Network Blvd., Suite #318, San Antonio, TX 78249 |
| Previous Contractor(s): | Siemens Industry, Inc., 12001 Network Blvd., Suite #318, San Antonio, TX 78249 |
| Comments: | N/A |
| Anticipated Future Requirements and Action: | N/A |

| | |
|---------------------------------|--|
| Procurement Alternative: | Should this contract not be approved, the City lacks resources to maintain this HVAC system which provides environmental control for critical and sensitive equipment housed at ITSD and the redundant EOC site. The City could also be forced to process individual procurements; possibly increasing the cost of services due to non-contract pricing and lead times for the repair of this equipment. |
| Using Department(s): | ITSD and EOC |

City of San Antonio Bid Tabulation

| Opened: August 31, 2012 | | Siemens Industry, Inc. | |
|--|--|------------------------|---------------------------|
| For: Full Maintenance and Repair of CRAC Units at ITSD and EOC | | 12001 Network Blvd., | |
| 6100001874 | | Suite #318 | |
| | | San Antonio, | |
| | | TX 78249 | |
| | | WF | 210-669-1072 |
| Item | Description | Quantity | |
| 1 | ITSD Data Center Term 10/1/2012-9/30/2013 Price Each Month Price Total | 12 | \$4,420.00 \$53,040.00 |
| 2 | EOC Data Center Term 10/1/2012-9/30/2013 Price Each Month Price Total | 12 | \$3,280.00 \$39,360.00 |
| 3 | ITSD Data Center Term 10/1/2013-9/30/2014 optional Price Each Month Price Total | 12 | \$4,420.00 \$53,040.00 |
| 4 | EOC Data Center Term 10/1/2013-9/30/2014 optional Price Each Month Price Total | 12 | \$3,280.00 \$39,360.00 |
| 5 | ITSD Data Center Term 10/1/2014-9/30/2015 optional Price Each Month Price Total | 12 | \$4,420.00 \$53,040.00 |
| 6 | EOC Data Center Term 10/1/2014-9/30/2015 optional Price Each Month Price Total | 12 | \$3,280.00 \$39,360.00 |
| Estimated Annual Total | | | \$92,400.00 |
| Estimated Annual Award | | | \$92,400.00 |