

ORDINANCE 2018-03-01-0155

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$5,017,000.00: (A) BSN SPORTS FOR RECREATIONAL GAMES AND SPORTS EQUIPMENT; (B) HELENA CHEMICAL COMPANY AND RED RIVER SPECIALTIES, LLC FOR HERBICIDES; (C) ALANIS WRECKER SERVICE FOR TOWING SERVICES OF MOBILE STAGES; AND (D) MUNICIPAL EMERGENCY SERVICES, INC. FOR BUNKER GEAR.

* * * * *

WHEREAS, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

WHEREAS, this ordinance approves the following contracts: (A) BSN Sports for recreational games and sports equipment; (B) Helena Chemical Company and Red River Specialties, LLC for herbicides; (C) Alanis Wrecker Service for towing services of mobile stages; and (D) Municipal Emergency Services, Inc. for bunker gear; and

WHEREAS, the bid submitted by The Prophet Corporation failed to meet the City's specifications and/or requirements for recreational games and sports equipment; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(2), which provides for a procurement necessary to preserve or protect the public health or safety of the municipality's residents; and

WHEREAS, this ordinance approves one low qualifying bid contract awarded to other than the lowest bidder because the low bidder did not meet the City's specifications or requirements, three low bid contracts, and one contract procured on the basis of the public health or safety exemption; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) BSN Sports for recreational games and sports equipment; (B) Helena Chemical Company and Red River Specialties, LLC for herbicides; (C) Alanis Wrecker Service for towing services of mobile stages; and (D) Municipal Emergency Services, Inc. for bunker gear. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing

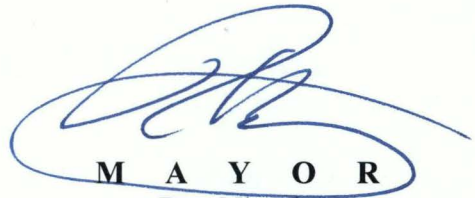
Division of the Finance Department.

SECTION 2. It has been found and declared that the bid submitted by The Prophet Corporation for recreational games and sports equipment failed to meet the City's specifications and/or requirements.

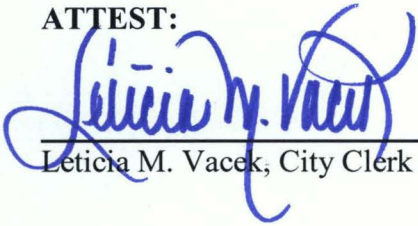
SECTION 3. Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2018 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 1st day of March, 2018.

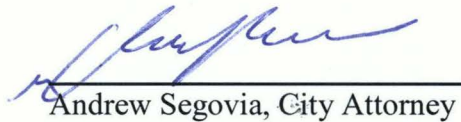

M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	8 (in consent vote: 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17)						
Date:	03/01/2018						
Time:	09:20:52 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$5,017,000.00: (A) BSN Sports for recreational games and sports equipment; (B) Helena Chemical Company and Red River Specialties, LLC for herbicides; (C) Alanis Wrecker Service for towing services of mobile stages; and (D) Municipal Emergency Services, Inc. for the purchase of bunker gear. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x			x	
William Cruz Shaw	District 2		x				x
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10		x				

LC
03/01/18
Item No. 8

Exhibit I

Exhibit I

City of San Antonio Bid Tabulation

Opened: October 11, 2017						
For: Annual Contract for Recreational Games and Sports Equipment						
6100008817		RS				
Category	Description	Non-Local	Non-Local	Local	Non-Local	Non-Local
		BSN Sports P.O. Box 7726 Dallas, TX 75209-0726 (800) 527-7510	Core Pump LLC 8550 E. Shea Blvd, Suite 120 Scottsdale, AZ 85260	Wheels and Fitness in Motion of South Texas, LLC 8533 Broadway, Suite 101 San Antonio, TX 78217	The Prophet Corporation, dba Gopher Sports 2525 Lemond St. SW Owatonna, MN 55060	S&S Worldwide Inc. 75 Mill St. Colchester, CT 06415
1	SECTION 1: CATALOG DISCOUNTS BY CATEGORY Physical Education Name of Catalog Percentage of Discount Offered Type of Catalog (Manufacturer, Distributor, Net, List) Catalog Publication Date	BSN Sports Equipment Fall 2017 22% Catalog List August 2017	No bid	No bid	NAS Gopher & Gopher Performance 10% Distributor August 2017	S&S Worldwide Inc. 20% January 2017
2	Athletic Equipment Name of Catalog Percentage of Discount Offered Type of Catalog (Manufacturer, Distributor, Net, List) Catalog Publication Date	BSN Sports Equipment Fall 2017 18% Catalog List August 2017	No bid	No bid	Gopher & Gopher Performance 10% Distributor August 2017	S&S Worldwide Inc. 20% List Price Schedule January 2017
3	Fitness Equipment Name of Catalog Percentage of Discount Offered Type of Catalog (Manufacturer, Distributor, Net, List) Catalog Publication Date	BSN Sports Equipment Fall 2017 15% Catalog List August 2017	No bid	Buy Board 502-16 0% List Price Schedule September 2017	Gopher & Gopher Performance 10% Distributor August 2017	S&S Worldwide Inc. 20% List Price Schedule January 2017
4	Electronics Name of Catalog Percentage of Discount Offered Type of Catalog (Manufacturer, Distributor, Net, List) Catalog Publication Date	BSN Sports Equipment Fall 2017 10% Catalog List August 2017	No bid	No bid	Gopher & Gopher Performance 10% Distributor August 2017	S&S Worldwide Inc. 20% List Price Schedule January 2017
5	Drop Ship Name of Catalog Percentage of Discount Offered Type of Catalog (Manufacturer, Distributor, Net, List) Catalog Publication Date	BSN Sports Equipment Fall 2017 8% Catalog List August 2017	No bid	No bid	Gopher & Gopher Performance 10% Distributor August 2017	S&S Worldwide Inc. 14% List Price Schedule January 2017
	SECTION 2: MARKET BASKET WORKSHEET Submitted Yes/No Terms	Yes Net 30	No No bid	No Net 30	Yes Net 30	Yes Net 30

The Prophet Corporation, dba Gopher Sports, did not meet delivery requirements. Only submitted pricing for 38 of 43 market basket items
S&S Worldwide Inc. - Only submitted pricing for 28 of 43 market basket items

City of San Antonio Bid Tabulation

Opened: October 25, 2017			Non-Local Alternate	Non-Local	Non-Local	Non-Local	Non-Local
For: Annual Contract for Herbicides - Storm Water Division			Helena Chemical Company	Red River Specialties, LLC.	Helena Chemical Company	KBW Supply	Winfield, LLC.
6100009551			225 Schilling Blvd. Suite 300 Collierville, TN 38017 210-851-3552	1324 N. Heame Ave. Ste. 120 Shreveport, LA 71107 318-425-5944	225 Schilling Blvd. Suite 300 Collierville, TN 38017	102 N. 13th Street Donna, TX 78537	13411 Headwater Lane College Station, TX 77845 979-551-0507
Item	Description	Estimated Quantities					
1	Herbicide, Broad Spectrum postemergence professional herbicide for non-crop: Roundup Pro Max or approved equal Manufacturer: Product No: Container Size: Price per container: Extended Price:	2,140	Monsanto 524-579 1.67 gallon \$43.10 \$92,234.00	Monsanto Roundup Pro Max 1.67 gallon \$43.34 \$92,747.60	Monsanto 524-579 1.67 gallon \$43.10 \$92,234.00	Monsanto 03285 1.67 gallon \$75.28 \$161,099.20	Monsanto 10122497 1.67 gallon \$65.83 \$140,876.20
2	Deleted	10					
3	Herbicide, target pests: Barnyard Grass, Bluegrass, Crabgrass and Chickweeds species: Pendulum Aquacap or approved equal Manufacturer: Product No: Container Size: Price per container: Extended Price:	366	BASF 241-416 2.5 gallon \$124.95 \$45,731.70	BASF Pendulum Aquacap 2.5 gallon \$147.93 \$54,142.38	BASF 241-416 2.5 gallon \$124.95 \$45,731.70	No Bid	BASF 10001305 2.5 gallon \$133.20 \$48,751.20
4	Herbicide, target: control of undesirable vegetation, bareground weed control under certain paved surfaces: Arsenal or approved equal Manufacturer: Product No: Container Size: Price per container: Extended Price:	297	Nufarm 228-534 2.5 gallon \$142.49 \$42,319.53	BASF Arsenal Herbicide 2.5 gallons \$145.00 \$43,065.00	Nufarm 228-534 2.5 gallon \$142.49 \$42,319.53	No Bid	Nufarm Polaris 10119175 2.5 gallon \$171.73 \$51,003.81
5	Herbicide, bareground vegetation control in specified noncropland areas: Sahara DG or approved equal Manufacturer: Product No: Container Size: Price per container: Extended Price:	1,339	Alligare 81927-25 5 lb. package \$41.95 \$56,171.05	Alligare Mojave 70 EG 5 lb. bag \$47.50 \$63,602.50	Alligare 81927-25 5 lb. package \$41.95 \$56,171.05	No Bid	BASF Sahara DG 10 lb. \$122.00 \$163,358.00
6	Herbicide, target: Crabgrass, foxtail, panicum signalgrass, mustard species: Plateau or approved equal Manufacturer: Product No: Container Size: Price per container: Extended Price:	117	BASF 241-365 2.5 gallon \$287.50 \$33,637.50	BASF Plateau 1 gallon \$107.00 \$12,519.00	BASF 241-365 2.5 gallon \$287.50 \$33,637.50	No Bid	BASF 65636415 1 gallon \$145.17 \$16,984.89
7	Herbicide, postemergent controls problems in centipedegrass, annual bluegrass: Segment or approved equal Manufacturer: Product No: Container Size: Price per container: Extended Price: Delivery days Payment Term	154	BASF 7969-398 2.5 gallon \$450.00 \$180.00 \$180.00 \$27,720.00 5 days Net 30	No Bid	BASF 7969-398 2.5 gallon \$450.00 \$69,300.00 7 days Net 30	No Bid	BASF 10121957 1 gallon \$203.71 \$31,371.34 5 days Net 30
Estimated Annual Total:			\$297,813.78	\$266,076.48	\$339,393.78	\$161,099.20	\$452,345.44
Estimated Annual Award:			\$264,176.28	\$12,519.00			

Note: * Denotes price per gallon.
Deleted: Item 2 will be rebid at a later date.

City of San Antonio Bid Tabulation

Opened: December 20, 2017 For: Annual Contract for Towing Services of Mobile Stages 6100009717			Local
RS			Alejandro Alanis Wrecker 1035 Culebra
			San Antonio, TX 78201 210-724-6729
Item	Description	Estimated Annual Quantity	
Item 1a	One Way Tow - Scheduled	200	
	Price Per Each		\$185.00
	Total Price		\$37,000.00
Item 1b	One Way Tow- Emergency	6	
	Price Per Each		\$185.00
	Total Price		\$1,110.00
Item 1c	One Way Tow- Outside City Limits	4	
	Price Per Each		\$275.00
	Total Price		\$1,100.00
	Payment Terms		Net 30
	Estimated Annual Total		\$39,210.00
Estimated Annual Award			\$39,210.00

City of San Antonio Bid Tabulation

Opened: December 22, 2017 For: Purchase of Bunker Gear for the San Antonio Fire Department			Non-Local Municipal Emergency Services, Inc. 600 Century Plaza Dr. Suite C-160 Houston, TX 77073 281-442-9190		Non-Local Fire-Dex LLC 780 South Progress Dr. Medina, OH 44256
6100009729			SC		
Item	Description	Est. Qty			
1	Fire-Dex FX-R Bunker Coat	1950	\$1,375.00		\$1,359.50
	Extended Total		\$2,681,250.00		\$2,651,025.00
2	Fire-Dex FX-R Bunker Pant	1950	\$925.60		\$946.41
	Extended Total		\$1,804,920.00		\$1,845,499.50
3	Fire-Dex FX-R Bunker Pant with Harness	80	\$1,298.00		\$1,290.05
	Extended Total		\$103,840.00		\$103,204.00
Second thru Fifth Year of Contract					
4	Fire-Dex FX-R Bunker Coat	450	\$1,375.00		\$1,359.50
	Extended Total		\$618,750.00		\$611,775.00
5	Fire-Dex FX-R Bunker Pant	450	\$925.60		\$946.41
	Extended Total		\$416,520.00		\$425,884.50
6	Fire-Dex FX-R Bunker Pant with Harness	20	\$1,298.00		\$1,290.05
	Extended Total		\$25,960.00		\$25,801.00
	Delivery		84 Days		84 Days
	Payment Terms		Net 30		Net 30
	Estimated Annual Award (Year 1)		\$4,590,010.00		\$4,599,728.50
	Estimated Total Award		\$8,834,930.00		\$8,853,570.50